ExtensisHR



CASE STUDY

FINANCIAL SERVICES

Family-Owned Financial Services
Company Addresses HR Compliance
Concerns by Working with ExtensisHR





Challenge

One thing small and large employers share in common is the need to maintain compliance with all employment legislation. But for small employers, a lack of resources can mean HR compliance responsibilities fall on business owners, which results in additional work and time that could be spent on other activities.

This was the case for a family-owned and operated financial services company in New Jersey who found HR compliance becoming too difficult to manage as the business continued to grow.

ExtensisHR Solution

Seeking an efficient solution to address their compliance concerns and streamline other HR functions—such as employee benefits, payroll, HR administration, and time tracking—the company's leadership turned to their insurance broker for guidance.

Recognizing the need for comprehensive HR support, the broker immediately recommended partnering with a professional employer organization (PEO). After introducing the business leaders to the concept of a PEO and its advantages, the broker suggested ExtensisHR as the ideal partner to meet their needs.

Result

ExtensisHR not only addressed the company's HR compliance and risk management challenges, but also provided a suite of additional solutions tailored to their firm:



Access to superior health plans at a lower cost



Enhanced payroll services, more affordable than their existing provider



A complete, end-to-end HR solution

After just one meeting, company leaders were convinced that ExtensisHR's PEO solution was the perfect fit. Despite this being their first experience with a PEO, they confidently chose ExtensisHR as their HR partner, gaining peace of mind and the freedom to focus on growing their business.



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