

Manufacturing Firm Needing HR Assistance Turns to ExtensisHR's PEO Services



Challenge

Deciding whether or not to switch to a professional employer organization (PEO) is a big decision for small business owners. Sometimes there can be hesitation, especially if unfamiliar with PEOs and how they operate, even though the business results could be positive.

This was the case for a New York-based manufacturing business whose owner was looking for help with his company's HR challenges. The owner had a colleague and friend who recommended PEO as a way to address his HR concerns, but he wasn't entirely sold on the idea.

ExtensisHR Solution




The business owner reached out to his broker to assist with finding potential PEOs to work with. The broker presented the owner with two organizations, including ExtensisHR. Additionally, the owner had also reached out to ExtensisHR on his own.

Multiple meetings and calls were scheduled to review ExtensisHR's PEO services as well as address all concerns the owner had about PEOs. With the owner looking to retire soon, he was seeking a true partner who could manage and address all areas of his company's HR.

Result

The business owner was thoroughly impressed by the personalized services provided by ExtensisHR.

When compared to the other PEO, ExtensisHR stood out by offering:

-  **A superior service package**
-  **Enhanced employee benefits options**
-  **A more competitive pricing structure**

Additionally, the owner was highly satisfied with the ExtensisHR team, from his sales manager to the risk management and payroll professionals he would be working with. These factors alleviated his concerns about partnering with a PEO, ultimately leading him to choose ExtensisHR as his trusted HR partner.

Visit www.extensishr.com or call us at 888-473-6398 to learn more.